

MID-ATLANTIC DATA CENTER 5
ASHBURN, VIRGINIA



LINDSAY A. HAGEMANN
SENIOR THESIS PRESENTATION 2009
THE PENNSYLVANIA STATE UNIVERSITY

B.A.E./M.A.E. PROGRAM
CONSTRUCTION MANAGEMENT

PRESENTATION OUTLINE



- I. Project Overview
- II. Industry & the Economy
 - I. Existing Schedule & Cash Flow
 - II. Project Execution Plan
 - III. Conclusions & Recommendations
- III. Alternative Concrete Construction Process
 - I. Constructability Analysis
 - II. Schedule Analysis
 - III. Cost Analysis
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- IV. Energy Efficient Technologies
 - I. Thin Film PV's
 - II. Water-side Economizers
- V. Conclusions & Recommendations
- VI. Q & A



PROJECT OVERVIEW

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Function: Data Center
 Size: 360,000 SF Total
 180,000 SF Raised Floor
 23,000 SF Office Space
 Height: 2 Stories
 Redundancy: N+2
 Construction: 2 Phases
 Schedule: February 2008 – March 2009
 Delivery Method: CM @ Risk w/ Cost + Fee



PROJECT TEAM

Owner
 DuPont Fabros Technology

Construction Manager
 HOLDER

Architect
 DVA Architects

MEP Engineer
 CCG
FACILITIES INTEGRATION

Structural Engineer
 RATHGEBER/GOSS ASSOCIATES
Consulting Structural Engineers

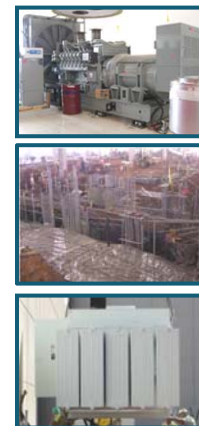
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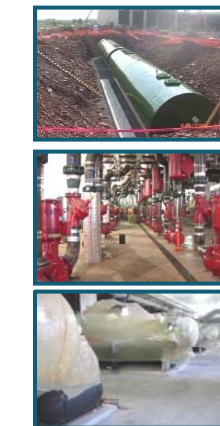
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ELECTRICAL SYSTEM



- *Total System**
- 34.5 kV Total Utility Power
 - 59.6 MW Total Electrical Load
- *Equipment per phase**
- (8) 600 V Pad-Mounted Transformers w/ Integral VFI
 - (16) 2500 kW Engine-Generators
 - (16) UPS Systems

MECHANICAL SYSTEM



- *Equipment per phase**
- (3) 14,400-23,000 cfm AHU's in Chiller Plant
 - (8) 1080 ton Chillers
 - (8) 3240 gpm Cooling Towers
 - (240) 18,000 cfm CRAH's Units
 - (2) 50,000 gal Underground Diesel Storage Tanks

INDUSTRY & THE ECONOMY

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BACKGROUND

- > Owner views as one project, Project Seven, including 3 data centers
 - Northwest Data Center (NWDC) in Santa Clara, CA
 - Northeast Data Center (NEDC) in Piscataway, NJ
 - Mid-Atlantic Data Center 5 (MADC5) in Ashburn, VA

PROBLEM

1. Project Seven has been completely suspended.
 - NWDC August 2008
 - NEDC October 2008
 - MADC5 November 2008
2. DuPont Fabros maintains several completely leased data centers producing steady revenue.

GOALS

1. Evaluate:
 - Current economy and Project Seven status
 - Project schedule & cost projections
2. Develop a project execution plan to successfully complete Project Seven in a down economy.

INDUSTRY & THE ECONOMY

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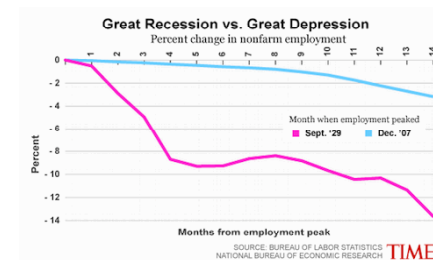
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ECONOMY

- September 2007: Economy slowly declines to a temporary halt.
- January 2008: Begins another continual decrease.
- November 2008: Government finally declares a **recession**.

Causes:

1. "Credit Crunch"
2. Federal Reserve response to a tightening of available capital



CONSTRUCTION INDUSTRY

- Trouble securing loans and allocating funds
 - Operate on rolling-over short-term loans
- Projects are suspended, shut down, postponed

Market Segment	2008	2009
<i>Commercial/Industrial</i>		
Hotels	5.1%	-3.1%
Office Buildings	1.7%	-3.7%
Industrial Facilities	-3.8%	0.4%
Retail	-5.7%	-3.6%
<i>Institutional</i>		
Healthcare Facilities	5.6%	3.6%
Education	5.5%	-0.1%
Public Safety	3.5%	0.4%
Amusement/Recreation	1.4%	-2.6%
Religious	-1.0%	4.0%

Source: [DiLouie, 2008]

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ENTERING NEW MARKETS

Region	Information
Northern Virginia	"If software center Seattle is the new economy's brain and chipmaking Silicon Valley is its heart, then Washington is its central nervous system. Spread along, around and mostly under the Dulles Toll Road, are the vital electronic pathways that carry more than half of all traffic on the Internet. The region is home to more telecom and satellite companies than any other place on earth. It's not a coincidence that Virginia license plates recently got a new slogan: THE INTERNET CAPITAL OF THE WORLD. "
Piscataway, NJ	"Metro New York was prominent in the tech-service category, with many of its workers in telecommunications, Internet services, R&D and testing labs, and computer training services."
Santa Clara, CA (Silicon Valley)	"Silicon Valley continues to maintain its status as one of the top research and development centers in the world. Thousands of high technology companies are headquartered in Silicon Valley."

SIMULTANEOUS PROJECTS

Ideal:

- Growing company in a growing economy
- Suitable locations
- Economic stability

Plan: Approximately \$520 million within 20 months

- Mid-Atlantic Data Center 5 (top) 360,000 SF
- Northeast Data Center (middle) 366,000 SF
- Northwest Data Center (bottom) 362,000 SF



EXISTING SCHEDULE/CASH FLOW

EXISTING SCHEDULE/CASH FLOW



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ORIGINAL PLAN

Project Seven Duration: **20 months**
 Start: February 2008
 Finish: September 2009

Project	Start	Finish	Orig. Duration (months)	Overlap (months)
MADC5	Feb 2008	Apr 2009	15	-
NEDC	May 2008	May 2009	13	11
NWDC	July 2008	Sept 2009	15	10
Total	Feb 2008	Sept 2009	20	-

ACTUAL PLAN

Project	Start	Suspended	Finish	Orig. Duration (months)	Suspension (months)	Total Duration (months)
MADC5	Feb 2008	Aug 2008	July 09	15	3	18
NEDC	May 2008	Oct 2008	Mar 10	13	10	23
NWDC	July 2008	Nov 2008	Apr 10	15	20	35
TOTAL	Feb 2008	-	Apr 10	-	-	40

After temporary suspensions and restarts, the project duration is **40 months.**

Start: February 2008
 Finish: April 2010

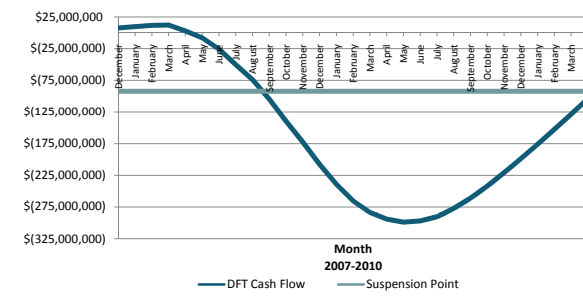
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ORIGINAL PLAN



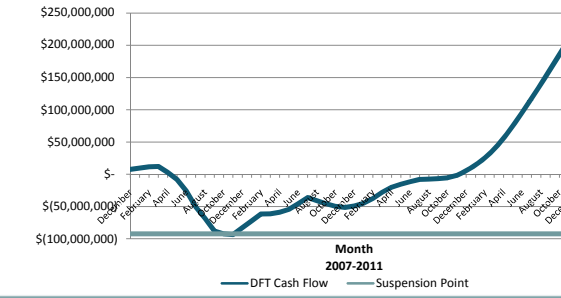
➤ Total Construction Cost = \$520 million.

➤ May 2009 = ultimate low net income of -\$298.9 million.

ACTUAL PLAN

First Suspension (NWDC): -\$50.4 million
 Second Suspension (NWDC): -\$87.9 million
 Third Suspension (MADCs): -\$92.5 million

-\$92.5 million deemed the "suspension value" – stay above to complete Project Seven



PROJECT EXECUTION PLAN

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P7 PLAN

EVALUATE

- Owner's construction expenditures
- Construction schedule
- Existing revenue

SUCCESSFUL COMPLETION OF PROJECT SEVEN COULD OCCUR:

1. Prolong each project schedule.
2. Maintain durations and sequence projects with a finish-to-start relationship.
3. Maintain durations with less of an overlap than the original plan.

OPTION 1 | PROLONG PROJECTS

1. Schedule:
 - Decrease in the amount of work performed each month
 - Lengthen the OPS significantly
2. Cash Flow:
 - Cost increase in equipment rental, labor, GC's, and O&P
 - Delay in receiving revenue from each project due to leased spaces.
 - Limits the amount of overlap between each project
 - OPS further delayed to remain above the suspension point

PROJECT EXECUTION PLAN

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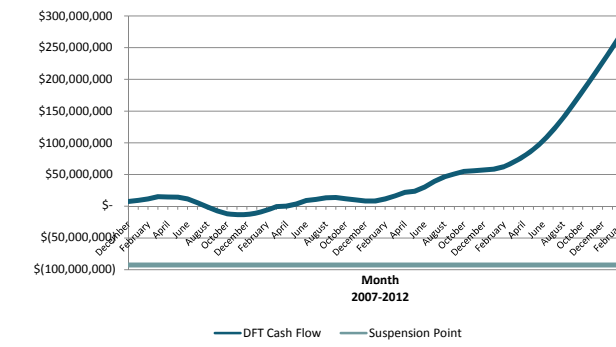


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OPTION 2 | MAINTAIN DURATIONS W/ SEQUENTIAL PROJECTS

- 1. Schedule:
 - Projects constructed with finish-start relationship
 - Lengthen the OPS significantly

Project	Start	Finish	Orig. Duration (months)
MADC5	Feb 2008	Apr 2009	15
NEDC	May 2009	May 2010	13
NWDC	June 2009	Aug 2011	15
Total	Feb 2008	Aug 2011	43



- 2. Cash Flow:
 - Same cash flow as actual plan
 - Remains above suspension point
 - Delays potential revenue

PROJECT EXECUTION PLAN

PROJECT EXECUTION PLAN

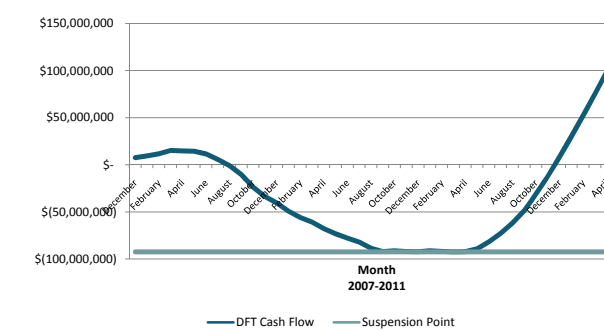


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OPTION 3 | MAINTAIN DURATIONS W/ LESS OVERLAP

- 1. Schedule:
 - Less extreme project overlaps – finish-start
 - Original = NEDC 11 month NWDC 10 month
 - New = NEDC 5 month NWDC 2 month
 - Shorter OPS by 6 months

Project	Start	Finish	Orig. Duration (months)	Overlap (months)
MADC5	Feb 2008	Apr 2009	15	-
NEDC	Nov 2008	Nov 2009	13	5
NWDC	Sept 2009	Nov 2010	15	2
Total	Feb 2008	Nov 2010	34	-



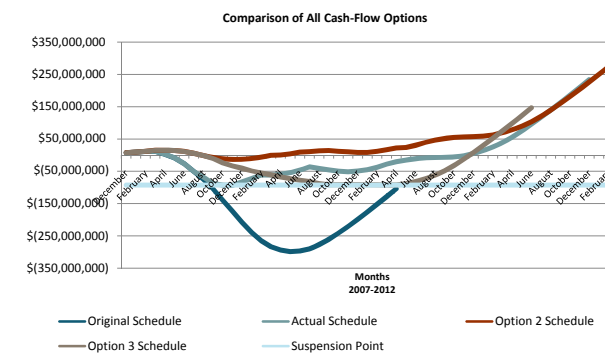
- 2. Cash Flow:
 - No added costs or suspension
 - Nears suspension at completion of NEDC and start-up NWDC
 - Receive revenue earlier causing drastic increase in cash flow at the end
 - Able to start another project

CONCLUSIONS



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Given the economic times, the possibility of successfully constructing all three projects is nonexistent.



RECOMMENDATIONS

Option	Start	Finish	Orig. Duration (months)	Income at Nov 2010	Add'l Revenue
Actual Project Duration	Feb 2008	May 2011	40	\$452,599,560	\$0
1. Prolong Projects	Feb 2008	?	?	-	-
2. Maintain Duration with Sequential Projects	Feb 2008	Aug 2011	43	\$457,185,960	\$4,586,400
3. Maintain Durations with Less Overlap	Feb 2008	Nov 2010	34	\$485,850,960	\$33,251,400

Maintain the schedule durations with less of an overlap

- **6 months shorter than actual schedule**
- **Produces \$33,251,400 of additional revenue**
- **Future development**

ALT. CONCRETE CONSTR. PROCESS



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BACKGROUND

- Concrete Utilization:
 - Foundation
 - Equipment Pits
 - Slab-on-Grade (SOG)
 - Trenches – Mech. Rms. & Computer Rms.
 - Raised Slab in Engine-Generator Rms.
 - Topping Slabs
- Computer Room Concrete Design
 - 6" SOG
 - Trenches along walls adjacent to CRAH's
 - Dimensions: 3'-0" deep x (3'-0" - 7'-0") wide
- Mechanical Trenches:
 - Chilled Water Pipes sized 8"-30" dia.
 - Connect CRAH's and chillers
 - Leak containment
 - Create more space below raised floor
 - Metal channels to support pipes



ALT. CONCRETE CONSTR. PROCESS

EXISTING CONCRETE PROCESS

- Contractor On-Site
 - May 28, 2008-Oct. 28, 2008
 - Contract Value
- 110 Days
\$7.2 Million



GOALS

1. Reduce concrete contractor time on-site & contract value by removing trenches & replacing with a continuous slab
2. Reduce OPS & produce significant savings for the owner

CONSTRUCTABILITY ANALYSIS

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UNDERGROUND CONDUIT

Requirements	Trenches	No Trenches
Coordination	<ul style="list-style-type: none"> •UG Electrical •UG Plumbing 	<ul style="list-style-type: none"> •Storm Lines •Sanitary Lines
Excavation	<ul style="list-style-type: none"> •Underground systems + Trench depth *Lines crossing trenches must be lower 	<ul style="list-style-type: none"> •None – SOG on top of underground systems

CHILLED WATER PIPING



- No bridging required for new design
 - Rest on slab mounted tube steel
- Leak containment only 6" as opposed to 3'-4" with trenches
 - Require flat/level slabs to prevent ponding

ACCESS FLOOR

Maximum Tile: 24"x24"
Piping Diameter: 8"-30"
(+ insulation)



- Metal channels to bridge the piping
 - Less bridging required
- Quicker/easier to install on a continuous surface
 - Less worries about falling and maneuvering

PRECAST UPS PITS



- Quicker & easier to install
- Install Options:
 - Pre-coordination – Rough-ins
 - Post-coordination – Core-drill



SCHEDULE ANALYSIS

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- Alter sequences for a majority of the rooms
- Precast dictates the OPS
 - Original Schedule: Sporadic concrete pours
 - New Schedule: Continuous concrete pours
- Allow larger duration between precast erection and concrete pour sequences
 - Eliminates the chance of pours catching up to precast
 - Allows for smoother, continuous pour sequences
 - Crews constantly working and no wasted time between pours
- Delay subcontractor start date to June 18, 2008 vs. May 28, 2008

Sequence	Original Duration	New Duration
Computer Room	5/28/08 – 8/15/08 (50 days)	7/2/08 – 8/6/08 (26 days)
UPS Room	6/12/08 – 8/15/08 (47 days)	6/23/08 – 8/1/08 (30 days)
Mechanical Room 2	8/1/08 – 8/22/08 (16 days)	8/1/08 – 8/14/08 (10 days)
Admin. Office Area	8/4/08 – 9/16/08 (32 days)	8/13/08 – 9/19/08 (28 days)
Phase II SOG	9/11/08 – 2/10/09 (109 days)	9/18/08 – 12/2/08 (54 days)
Topping Slab	6/4/08 – 10/14/08 (95 days)	8/14/08 – 10/14/08 (44 days)
Transformer Yard	10/17/08 – 10/28/08 (8 days)	8/28/08 – 9/8/08 (8 days)

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OTHER AFFECTED ACTIVITIES

- Sealing Concrete
 - SOGs sealed earlier
- Access Floor Install Time
 - 5 days to 4 days
- CWP & Insulation Install Time
 - Piping: 15 days to 10 days
 - Insulation: 5 days to 3 days
- Medium Voltage 1 (MV)
 - MV equipment installed earlier
 - Level 3 commissioning
- Set CRAH Stands/Units – earlier delivery



SCHEDULE ANALYSIS

RESULTS

Concrete Contractor Savings 65 days
 OPS Savings 15 days

> Discrepancy due to activities not on critical path & other trade sequences

- Precast Concrete
- Electrical Equipment
- Power

> Precast and concrete dictate the ability to install the equipment

> All equipment must be in place before starting commissioning

- Only go as fast as the last UPS room

COST ANALYSIS



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CONSTRUCTION COST COMPARISON

	Material	Labor	Equipment	Total
Original Process	\$ 5,488,661	\$ 1,142,884	\$ 325,848	\$ 7,227,393
Alternative Process	\$ 5,140,523	\$ 1,096,322	\$ 316,720	\$ 6,599,565
% Savings	6%	4%	3%	9%

Savings = **\$627,828**

- Precast UPS equipment
- Removing trenches

- Other cost savings:
- Overhead and profit,
 - Personnel
 - Reduction in contractual fees.

9% REDUCTION

COST ANALYSIS

GENERAL CONDITIONS SAVINGS

Company	Total Cost	Duration (wk)	Unit Cost (\$/wk)	Savings (wk)	Savings (\$)
Holder Construction Construction Manager	\$ 7,025,338	58	\$ 121,000	3.0	\$ 363,000
Dynalectric (Dyna) Electrical Contractor	\$ 1,756,335	58	\$ 30,000	3.0	\$ 90,000
John J. Kirlin (JK) Mechanical Contractor	\$ 1,756,335	58	\$ 30,000	3.0	\$ 90,000
				TOTAL	\$ 543,000
				HCC % Savings	3%
				Dyna % Savings	5%
				JK % Savings	5%

*Dyna and JK total GC value is approximately 25% of HCC's value (per HCC estimate)

CONCLUSIONS / RECOMMENDATIONS



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UTILIZE A CONTINUOUS SLAB DESIGN IN LIEU OF TRENCHES.

Constructability

- Less coordination efforts due to a simpler design and less material.

Schedule

- Concrete subcontractor onsite duration reduced **65 days**
- Reduced OPS by 15 days

Cost

- This system saves the owner **\$1,170,828** in construction costs.
- Concrete Contract Savings = \$627,828
 - Project General Conditions Savings = \$543,000



ENERGY EFFICIENT TECHNOLOGIES

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BACKGROUND

- MADCS will be certified LEED Gold



- Data centers still consume a great deal of energy and struggle with efficiency issues.

- Escalating energy costs – harsher carbon emission policies



- Developers seeking to reduce energy costs and build "Green"

GOALS

1. Evaluate state-of-the-art electrical & mechanical technologies:
 - Thin-Film Photovoltaic Systems for building lighting load
 - Water-Side Economizers
2. Implement systems that produce the following results:
 - Create a more energy efficient building
 - Reduce energy costs
 - Relatively quick payback period (less than 10 years)

THIN-FILM PV'S



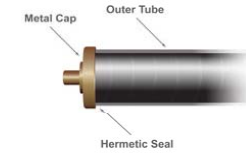
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RESEARCH

- CIGS (Copper-Indium-Gallium-Selenium)
 - Semi-conductor light absorbing material
 - Microstructure allows for cells to be a few micrometers thin
- Most efficient solar technology available in the market
 - 19.5 % efficiency

SOLYNDRA

- CIGS technology inside cylindrical PV panels
- Panel Dimensions: 6' x 3.5'
- (40) 1-in. diameter cylinders per panel



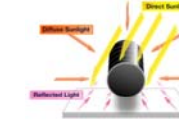
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PRODUCT SELECTION

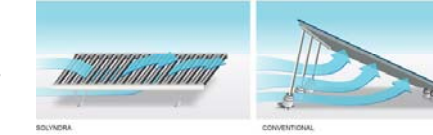
- Greater rooftop coverage



- More electricity per rooftop



- Wind performance
 - Negligible wind loads
 - Sustain 130 mph



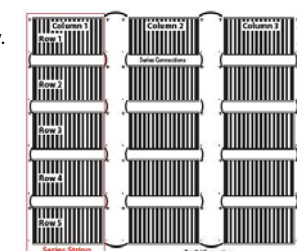
THIN-FILM PV'S



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DESIGN ANALYSIS

1. Determine the maximum amount of panels that could fit onto the roof, which includes a main roof and a second level mezzanine roof.
 - Main Roof = 236,000 SF
 - Panel Size = 6 ft x 3.5 ft = 21 SF
 - **11,000 panels**
2. Determine the amount of panels in each array.
 - Connected in Series = **5 panels**
 - Connected in Parallel = **3 strings**
3. Determine the amount of panels required to power 508 kW building lighting load.
 - Requires 19 Arrays @ 27.3 kW/array
 - Array = 150 panels
 - **2850 Panels = 518.7 kW**



THIN-FILM PV'S

DESIGN ANALYSIS

4. Determine the amount of inverters required for the system.
 - Typical: 260kW inverter
 - For a factor of safety: **3 inverters**
5. Determine the wire and conduit sizes of the conductors connecting the combiner boxes to the inverters.

DC Wires - Combiner Boxes to Inverters				
From	To	# of	Conduit	Conduit
Combiner	Inverter	Arrays	Size	Size
AF01	1	10	300	2"
AF02	1	10	4/0	1-1/2"
AF03	1	10	3/0	1-1/2"
AF04	1	10	2/0	1-1/4"
AF05	1	10	1	1"
AF06	1	10	2/0	1-1/4"
AF07	1	10	4/0	1-1/2"
BF01	2	10	300	2"
BF02	2	10	250	2"
BF03	2	10	4/0	1-1/2"
BF04	2	10	2/0	1-1/4"
BF05	2	10	1/0	1-1/4"
BF06	2	10	3/0	1-1/2"
BF07	2	10	4/0	1-1/2"
CF01	3	10	350	2"
CF02	3	10	300	2"
CF03	3	10	4/0	1-1/2"
CF04	3	10	3/0	1-1/2"
CF05	3	10	2/0	1-1/4"

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CONSTRUCTABILITY ANALYSIS

- Panel Weight: 70 lbs (3.3 lbs/ft² distributed load)
- Mounting: Self-ballasted
No roof penetrations or anchoring
9" above roof membrane
- Wiring: Prewired for connection to each other
#12 AWG between panels and combiner boxes
- Safety: Voltage is present when sunlight is present



SCHEDULE ANALYSIS

- Labor Rate for 5-man Crew: 15 panels/hour
- Number of Panels: 2,850
- Installation Duration: 190 hrs = **24 Days**
- Affected Activities:
 - Roof Completion: Sept. 12, 2008
 - Level 3 Commissioning start-up: Dec. 1, 2008
- Available Time Period: 2.5 months



THIN-FILM PV'S

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COST ANALYSIS

Funding Opportunities

- Business Energy Investment Tax Credit
 - 30% tax credit on solar energy systems
- Local Option Property Tax Exemption for Solar
 - VA - solar energy equipment can be exempt from property taxes

\$2,608,900

Description	Cost
System	\$3,316,700
Panels (2,850)	
Wiring from Panels to Combiner Boxes	
Combiner Boxes	
Inverter	
Labor	
Monitoring System	\$22,900
20-yr Warranty for Inverter/System	\$62,000
Permitting	\$5,000
Electrical Installation (Conduit & Labor for Combiner Box to Grid)	\$320,400
TOTAL INSTALLATION COST	\$3,727,000
Installation Cost \$/W	\$7.18
Incentives	
Business Energy Investment Tax (30%)	\$1,118,100
Local Option Property Tax Exemption for Solar	\$0.00
Post Incentive Installation Cost	\$2,608,900
Installation Cost \$/W	\$5.08

PV Avg. Power Output (kWh/yr)	Electricity Cost (\$/kWh)	Total Savings	Savings (lbs of CO ₂ /yr)
687,796	0.068	\$46,770	962,914

RECOMMENDATION
Given the incentives, carbon taxes, escalated prices, and protecting the environment, it is recommended that the system is implemented.

Description	Electricity Cost (\$/kWh)	Total Savings	Payback	+ Carbon Tax (\$0.1082)	Payback
Current Cost	0.068	\$46,770	55.8 yrs.	\$121,190	21.5 yrs.
Escalated Energy Costs					
Escalation Costs	0.10	\$68,780	37.9 yrs.	\$143,200	18.2 yrs.
	0.20	\$137,560	19.0 yrs.	\$211,980	12.3 yrs.
	0.30	\$206,340	12.6 yrs.	\$280,760	9.3 yrs.

WATER-SIDE ECONOMIZERS

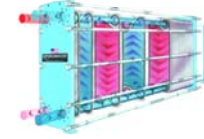
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PURPOSE
 ➤ Allows cooling towers to produce chilled water when weather conditions permit.
 ➤ Bypass chillers if wet-bulb temperature is below 24°F



HOW
 ➤ Pre-cools the chilled water prior to flowing into the evaporator
 ➤ Heat transfer from the CHWR to the CW loop from the cooling tower.
 ➤ Lowers the temperature of the water entering the evaporator, reducing the chiller load and energy consumption.

➤ Ideal in temperate climates, i.e. Washington, D.C.

➤ No schedule impact

Wet Bulb Temp.	Cooling Load (tons)	Cooling Efficiency (kWh/ton)	Electricity Cost (\$/kWh)	Load Hours (h)	Savings per Chiller	Total Savings	Savings (lbs of CO ₂ /Plant)
24°F	840	0.5	0.068	803	\$22,934	\$183,472	4,704

COST = \$376,000

Description	Electricity Cost (\$/kWh)	Total Savings	Payback	+ Carbon Tax (\$0.1082)	Payback
Current Cost	0.068	\$183,472	2.05 yrs.	\$475,400	9.5 mos.
Escalated Energy Costs					
Escalation Costs	0.10	\$269,808	1.39 yrs.	\$561,744	8.0 mos.
	0.20	\$539,616	8.4 mos.	\$831,552	5.4 mos.
	0.30	\$809,424	5.6 mos.	\$1,101,360	4.1 mos.

RECOMMENDATION
 Implement (8) water-side economizers for Phase I construction.

CONCLUSIONS

RECOMMENDATIONS



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PROJECT EXECUTION PLAN
 • Maintain schedule durations with less overlap = No Suspension
 • Shorter construction schedule (6 months) & \$ 33,251,400 additional revenue
 • Future development

ALTERNATIVE CONCRETE CONSTRUCTION PROCESS
 • Continuous slab system
 • Concrete contractor off-site 65 days earlier & accelerates OPS 15 days
 • \$1,170,828 Owner savings

THIN-FILM PHOTOVOLTAIC SYSTEM
 • Reduce electrical system grid dependency & energy consumption
 • 55.8 year payback

WATER-SIDE ECONOMIZERS
 • Reduce mechanical system energy consumption
 • 2 year payback

Analysis	Cost Savings	Schedule Savings	Additional Savings
New Execution Plan*	-	6 mo.	\$33,251,400 Additional Revenue in 6 months
Continuous Slab Design*	\$1,170,828	0.5 mo.	65 days for the concrete subcontractor
Thin-Film PV's	(\$2,608,900)	No effect	\$183,472 in electricity cost & 962,914 lb of CO ₂ saved annually
Water side Economizers*	(\$376,000)	No effect	\$46,770 in electricity cost & 4,704 lb of CO ₂ saved annually
* Savings - 3 systems	\$794,828	6.5 mos.	
Total Savings	(\$1,814,072)	6.5 mos.	

QUESTIONS?

ACKNOWLEDGEMENTS



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